

Energy Services Coalition: Michigan Chapter Year in Review

News and Headlines from 2017 | [LIKE US ON FACEBOOK](#)

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Dear Chapter Member,

As we ring in 2018, exciting things are happening with the Energy Services Coalition all around the nation. In 2018 the ESC will hold its Seventh Annual Market Transformation Conference in Atlanta, Georgia. Stay tuned for more updates.

We present this "Year In Review" as a sampling of the performance contracting news and headlines that our Michigan members have shared with us during the past year. To stay up-to-date, or to share a news item with us – please visit the [Michigan ESC Chapter Facebook](#) page.

The Michigan ESC Chapter has a year-end balance of \$6,411 in the Chapter's account. These funds can be used on behalf of the Chapter to provide education and develop and disseminate information to increase the delivery of energy efficiency through a guaranteed energy savings performance contract.

For ideas on Chapter activities we encourage MI ESC Chapter members to check out the [ESC Chapter Playbook](#) on our website. The Playbook is a living document that represents examples of successes and challenges in promoting GESPC by state ESC Chapters around the country. The Playbook outlines activities and approaches other state ESC Chapter have engaged in support of a statewide GESPC public program to increase performance contracting activity.

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Happy New Year,
Jim Arwood
ESC Executive Director

2017 Michigan ESPC Newsmakers

ESC recognizes Michigan facilities for energy efficiency

November 1, 2017: In recognition of significant energy efficiency investment and demonstrated energy cost savings at facilities throughout the state, Energy Services Coalition - Michigan Chapter (ESC) announced six recipients of the Leaders in Energy Efficiency award. The honorees at the ESC's Seventh Annual Awards event included Branch County, City of Grand Rapids, Monroe County Community College, Oakland University, Parchment School District and St. Ignace Area Schools.

Collectively, this year's recipients invested over \$39.5 million in energy efficiency improvements through performance contracting. These investments will be recouped over time from the energy savings. The 2017 awardees are saving a combined \$2.1 million in energy annually. In the period of 2011-2017, the ESC Michigan Chapter has recognized recipients for a total of \$152.7 million in energy efficiency and renewable energy investments that have resulted in \$9.5 million in annual energy cost savings.

September 8, 2017 * County officials in Coldwater report that after the first eight months of 2017, the county's GESPC with Johnson Controls is on pace to cut its courthouse's energy expenditure bills almost in half. The county executed a \$1.4 million GESPC in 2017.

August 18, 2017 * The Gerald R. Ford Presidential Museum in Grand Rapids has installed 720 new solar panel modules. The museum says the solar panels are expected to reduce energy costs by some \$23,000 - about 19 percent - each year. The project was financially backed by an Energy Savings Performance Contract with



We need your involvement.

If you are a former Michigan ESC Chapter member, then you know that the ESC provides a unique forum in which all stakeholders can work together to address and overcome barriers limiting the effective use of GESPC. So, if you are still involved in energy savings performance contracting programs, products or services, then coming back to the Energy Services Coalition may be right for you. Please consider [renewing](#) your membership. I hope you will be able to (re) join us and get involved!

Energy Services Coalition | jarwood@energyservicescoalition.org |
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Honeywell International.

August 3, 2017 * The Marquette City Commission approved a \$28 million GESPC under a contract that promises to save the city \$42 million over the course of 20 years. The commission voted 5-2 to approve the energy performance contract with Johnson Controls Inc. and 5-2 to authorize the financing of the project, which is being done through a tax-exempt lease purchase agreement. The scope of work includes updating 22 traffic intersections; replacing 3,300 water meters ...with a "smart city" advanced metering infrastructure system; renovations to city hall; LED lights on 2,500 street lights and 125 bike path lights; an electrical co-generation plant at the wastewater treatment plant; numerous building envelope, lighting and HVAC improvements; and completing the Lakeview Arena's ice system replacement. A \$28 million loan through Bank of America will fund the upgrades over two years. The loan won't register as debt due to state laws enacted last year that allow local governments to use TELP agreements to finance energy conservation improvements.