

# All American Investment Group, LLC

## Private Investment Banking

### Letter of Qualification

All American Investment Group, LLC (“AAIG”) is pleased to provide our qualifications as a financial partner to the Energy Services Coalition. Over the past decade, our firm has originated over \$750 million in tax-exempt financings to support energy efficiency projects throughout the United States. Creative financing structures and exceptional customer service help set us apart from other financing institutions. AAIG is an active partner of the Association for Governmental Leasing and Finance (AGL&F), the National Association of Energy Services Companies (NAESCO) and the Energy Services Coalition (ESC).

AAIG operates as a private investment-banking firm headquartered in Denver, Colorado and maintains regional offices throughout the United States. In addition to acting as investor, underwriter and placement agent on energy efficiency projects and various equipment financings, our firm also provides financial advisory services to numerous state agencies and municipalities. AAIG has been publicly recognized for our contribution in the development and promotion of energy performance contracting legislation throughout the United States.

AAIG is proud of its ongoing relationship with Energy Services Coalition and its membership, providing financing for public sector energy performance contracts. AAIG’s commitment to the ESCO industry remains strong during these challenging economic times as we continue to offer financing to support energy performance contracts. We are continuing to provide fixed interest rates on transactions with no minimum dollar size, for finance terms of up to twenty (20) years. It should be noted that for most projects, AAIG will offer finance terms of fifteen (15) years plus construction; however, in some cases longer finance terms will be considered depending upon the scope and size of the project coupled with the underlying credit of the municipality.

Please feel free to contact me with any further questions in regard to our organization. I can be reached toll-free at 800-899-9404.

Sincerely,

*Karen L. Keeler*

Karen L. Keeler  
Senior Vice President