

# Energy Services Coalition: North Carolina Chapter Year in Review

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January 2, 2018

## **Current North Carolina Chapter Membership**

Kirk Covington  
Johnson Controls, Inc.  
[kirk.covington@jci.com](mailto:kirk.covington@jci.com)

Geoffrey Culm  
Banc of America Public Capital Corp  
[geoffrey.r.culm@bamf.com](mailto:geoffrey.r.culm@bamf.com)

Madeline Fazzalari  
Atlantic Energy Concepts  
[mfazzalari@atlanticenergyconcepts.com](mailto:mfazzalari@atlanticenergyconcepts.com)

Eric Frazier  
NC Dept. of Transportation  
[ericf@bellsouth.net](mailto:ericf@bellsouth.net)

Tim Gasper  
Brady Trane  
[tim.gasper@bradyservices.com](mailto:tim.gasper@bradyservices.com)

Len Hoey, PEM  
Utility Savings Initiative  
[len.hoey@ncdenr.gov](mailto:len.hoey@ncdenr.gov)

Jim Josephson  
Ameresco, Inc.  
[jjosephson@ameresco.com](mailto:jjosephson@ameresco.com)

Graham Lewis  
Schneider Electric  
[graham.lewis@schneider-electric.com](mailto:graham.lewis@schneider-electric.com)

Phillip Lowery  
Johnson Controls  
[phillip.b.lowery@jci.com](mailto:phillip.b.lowery@jci.com)

## **Dear Chapter Member,**

As we ring in 2018, exciting things are happening with the Energy Services Coalition all around the nation. In 2018 the ESC will hold its Seventh Annual Market Transformation Conference in Atlanta, Georgia. Stay tuned for more updates.

For North Carolina we present this "Year In Review" as a sampling of performance contracting stories making headlines in 2017. To stay up-to-date, or to share a news item with us – please visit the [North Carolina ESC Chapter Facebook](#) page.

The North Carolina ESC Chapter has a year-end balance of \$7,421 in the Chapter's account. These funds can be used on behalf of the Chapter to provide education and develop and disseminate information to increase the delivery of energy efficiency through a guaranteed energy savings performance contract.

For ideas on Chapter activities we encourage NC ESC Chapter members to check out the [ESC Chapter Playbook](#) on our website. The Playbook is a living document that represents examples of successes and challenges in promoting GESPC from state ESC Chapters around the country. The Playbook outlines activities and approaches other state ESC Chapters have engaged in support of a statewide GESPC public program to increase performance contracting activity.

Happy New Year,  
Jim Arwood

Christine Maurer  
Advanced Energy  
[cmaurer@advancedenergy.org](mailto:cmaurer@advancedenergy.org)

Joseph McGowan  
Jaykal LED Solutions, Inc  
[joe.mcgowan@jaykal.net](mailto:joe.mcgowan@jaykal.net)

Ryan Miller  
North Carolina Building Performance  
Association  
[ryan@buildingnc.org](mailto:ryan@buildingnc.org)

Alysen Nassif  
Dewberry Engineers Inc.  
[anassif@dewberry.com](mailto:anassif@dewberry.com)

Kevin Overcash  
Piedmont Service Group  
[kovercash@piedmontsg.com](mailto:kovercash@piedmontsg.com)

Rich Penner  
Trane Carolinas  
[rlpenner@trane.com](mailto:rlpenner@trane.com)

Matthew Pesce  
Facility Strategies Group, LLC  
[mpesce@fstrategies.com](mailto:mpesce@fstrategies.com)

Clayton Preas  
NORESKO  
[cpreas@noresko.com](mailto:cpreas@noresko.com)

Wally Ray  
Griffith Engineerin  
[wray@griffitheng.com](mailto:wray@griffitheng.com)

Greg Robinson  
NORESKO  
[grobinson@noresko.com](mailto:grobinson@noresko.com)

Kimberly Smith  
Johnson Controls Inc.  
[kimberly.l.smith@jci.com](mailto:kimberly.l.smith@jci.com)

Joe Walsh  
PowerSecure  
[jwalsh@powersecure.com](mailto:jwalsh@powersecure.com)

Alysa Watkins  
Schneider Electric  
[alysa.watkins@schneider-electric.com](mailto:alysa.watkins@schneider-electric.com)

Barry Wilhelm  
Schneider Electric  
[barry.wilhelm@schneider-electric.com](mailto:barry.wilhelm@schneider-electric.com)

ESC Executive Director

## 2017 North Carolina ESPC Newsmakers



Madeline Fazzalari, North Carolina ESC Chapter representative, accepts the 2017 ESC Energy Stewardship Champion award from ESC President Tom Walther.

### North Carolina named Energy Stewardship Champion

The ESC announced its 2017 Energy Stewardship Champion awards in recognition of outstanding accomplishments in leveraging Guaranteed Energy Savings Performance Contracting (GESPC) to achieve energy savings, infrastructure modernization, environmental stewardship, and economic development.

North Carolina was among 12 state Champions recognized for this annual award during the closing ceremonies at the ESC's Market Transformation Conference in Henderson, Nevada on Friday, August 11th.

To date, over 75 public jurisdictions throughout North Carolina have executed guaranteed energy savings performance contracts, leveraging more than \$500 million in private sector investments into an estimated \$50 million in guaranteed annual energy cost savings.

**July 12, 2017** \* The North Carolina Department of Transportation is replacing existing highway lighting statewide with energy-efficient LEDs as part of a massive GESPC project with a \$32.3

Robert Williams  
Schneider Electric  
[robert.williams@schneider-electric.com](mailto:robert.williams@schneider-electric.com)



**We need your involvement.**

If you are a former North Carolina ESC Chapter member, then you know that the ESC provides a unique forum in which all stakeholders can work together to address and overcome barriers limiting the effective use of GESPC. So, if you are still involved in energy savings performance contracting programs, products or services, then coming back to the Energy Services Coalition may be right for you. Please consider [renewing](#) your membership. I hope you will be able to (re) join us and get involved!

million price tag. The contract covers 15 years with a guaranteed savings of more than \$50 million in electrical and operational costs. Brady Trane is undertaking the construction which is targeted for completion in November 2018. Costs will be financed through Bank of America under a 2.1 percent interest rate.

**January 31, 2017** \* Improvements intended to reduce energy costs at Robeson Community College and free up dollars to be used for other purposes are about to get underway. The college has entered into a guaranteed energy performance contract to make upgrades in all the buildings on the college's main campus in Lumberton and at COMtech in Pembroke. The college borrowed \$2.9 million from Bank of America to pay for the work, locking in a 2.17 percent interest rate on the 15-year loan. Before the college could enter into the performance contract, the Robeson County Board of Commissioners had to pass a resolution stating that the board would not reduce over the life of the contract the money that the county allocates to RCC to help pay its energy costs.

**January 25, 2017** \* The Brunswick County Board of Education's Operations Committee has agreed to a 20-year guaranteed energy savings performance contract and a third-party engineering services contract to oversee the process. The total cost of the project ranges from \$15-million to \$17-million, with estimated savings of \$24-million.

Energy Services Coalition | [jarwood@energyservicescoalition.org](mailto:jarwood@energyservicescoalition.org) |  
<http://www.energyservicescoalition.org>  
5590 Crestbrook Drive  
Morrison, CO 80465